

# Lecture 1

## Single-Item Mechanism Design

May 27, 2005

Lecturer: Anna R. Karlin

Notes: Ning Chen

Consider the following single-item mechanism design problem: There are  $n$  agents with true type  $t_1, \dots, t_n \in \mathbb{R}$ , respectively. For each agent  $i$ , let  $b_i$  be the submitted bid of  $i$ . When receiving bids vector  $\vec{b}$ , the mechanism decides the allocation vector  $A(\vec{b}) = \{q_1, \dots, q_n\}$  and price vector  $P(\vec{b}) = \{p_1, \dots, p_n\}$ . The *utility* of each agent is

$$u_i(\vec{b}) = t_i \cdot q_i(\vec{b}) - p_i(\vec{b}).$$

We say a mechanism is *truthful* (or *incentive compatible*) if for any  $t_i$  and  $b_{-i}$ ,  $u_i(\vec{b})$  is maximized when  $b_i = t_i$ .

According to the definition of truthfulness, we have

$$\frac{d}{db_i} [t_i \cdot q_i(\vec{b}) - p_i(\vec{b})]_{b_i=t_i} = 0.$$

Thus,

$$\left[ t_i \cdot \frac{dq_i(\vec{b})}{db_i} - \frac{dp_i(\vec{b})}{db_i} \right]_{b_i=t_i} = 0,$$

which means

$$t_i q'_i(t_i) - p'_i(t_i) = 0.$$

Therefore,

$$\int_0^{b_i} p'_i(t_i) dt = \int_0^{b'_i} t_i q'_i(t_i) dt_i.$$

Hence,

$$p_i(b_i) = p_i(0) + [t_i \cdot q_i(t_i)]_{t_i=b_i} - \int_0^{b_i} q_i(t_i) dt_i = q_i(0) + b_i q_i(b_i) - \int_0^{b_i} q_i(t_i) dt_i. \quad (1.1)$$

The above formula and the condition of  $q_i$  is nondecreasing give a sufficient and necessary condition for truthfulness.

A mechanism is called *Bayes-Nash incentive compatible*, if for any  $t_i$ ,

$$\int u_i(t_i, t_{-i}|t_i) f(t_{-i}) dt_i \geq \int u_i(b_i, t_{-i}|t_i) f(t_{-i}) dt_{-i},$$

where  $f(t_{-i})$  is the probability distribution of  $t_{-i}$ .

**Theorem 1.1.** (*Revenue Equivalent Theorem*) It's a Bayes-Nash incentive compatible if and only if Formula 1.1 holds and  $q_i$  is nondecreasing.

$$\begin{aligned}
\text{The expected revenue} &= \sum_i \int_{\vec{b}} p_i(\vec{b}) f(\vec{b}) d\vec{b} \\
&= \sum_i \int_{b_{-i}} \left[ \int_{b_i} b_i q_i(b_i) f(b_i) db_i - \int_{b_i} \left[ \int_{t=0}^{t=b_i} q_i(t) dt \right] f(b_i) db_i \right] f(b_{-i}) db_{-i} \\
&= \sum_i \int_{b_{-i}} \int_{b_i} \left[ b_i - \frac{1 - f_i(b_i)}{f_i(b_i)} \right] q_i(b_i) f_i(b_i) db_i db_{-i} \\
&= \sum_i \int_b v_i(b_i) q_i(\vec{b}) f(\vec{b}) d\vec{b}, \quad \text{where } v_i(\vec{b}) \triangleq b_i - \frac{1 - f_i(b_i)}{f_i(b_i)} \\
&= \int_b \sum_i v_i(b_i) q_i(\vec{b}) f(\vec{b}) d\vec{b} \\
&= \int_b \left[ \sum_A q_A(\vec{b}) \sum_{i \in A} v_i(b_i) \right] f(\vec{b}) d\vec{b}
\end{aligned}$$

where  $A$  is any allocation and  $q_A(\vec{b})$  is the probability that allocation  $A$  is selected as input  $\vec{b}$ .