

# Introduction to Artificial Intelligence

## Rational decisions

### Chapter 16

*Dieter Fox*

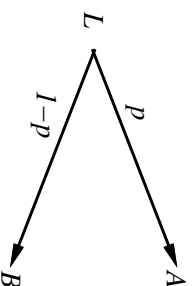
## Outline

- ◇ Rational preferences
- ◇ Utilities
- ◇ Money
- ◇ Multiattribute utilities
- ◇ Decision networks
- ◇ Value of information

## Preferences

An agent chooses among **prizes** ( $A$ ,  $B$ , etc.) and **lotteries**, i.e., situations with uncertain prizes

Lottery  $L = [p, A; (1 - p), B]$



Notation:

- |                |                                  |
|----------------|----------------------------------|
| $A \succ B$    | $A$ preferred to $B$             |
| $A \sim B$     | indifference between $A$ and $B$ |
| $A \succsim B$ | $B$ not preferred to $A$         |

## Rational preferences

Idea: preferences of a rational agent must obey constraints.  
Rational preferences  $\Rightarrow$  behavior describable as maximization of expected utility

Constraints:

- Orderability  
 $(A \succ B) \vee (B \succ A) \vee (A \sim B)$
- Transitivity  
 $(A \succ B) \wedge (B \succ C) \Rightarrow (A \succ C)$
- Continuity  
 $A \succ B \succ C \Rightarrow \exists p [p, A; 1 - p, C] \sim B$
- Substitutability  
 $A \sim B \Rightarrow [p, A; 1 - p, C] \sim [p, B; 1 - p, C]$
- Monotonicity  
 $A \succ B \Rightarrow (p \geq q \Leftrightarrow [p, A; 1 - p, B] \succsim [q, A; 1 - q, B])$

## Rational preferences contd.

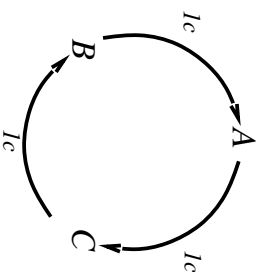
Violating the constraints leads to self-evident irrationality

For example: an agent with intransitive preferences can be induced to give away all its money

If  $B \succ C$ , then an agent who has  $C$  would pay (say) 1 cent to get  $B$

If  $A \succ B$ , then an agent who has  $B$  would pay (say) 1 cent to get  $A$

If  $C \succ A$ , then an agent who has  $A$  would pay (say) 1 cent to get  $C$



## Utilities

Utilities map states to real numbers. Which numbers?

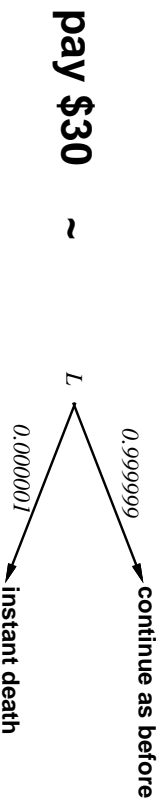
Standard approach to assessment of human utilities:

compare a given state  $A$  to a **standard lottery**  $L_p$  that has

“best possible prize”  $u_{\top}$  with probability  $p$

“worst possible catastrophe”  $u_{\perp}$  with probability  $(1 - p)$

adjust lottery probability  $p$  until  $A \sim L_p$



## Maximizing expected utility

**Theorem** (Ramsey, 1931; von Neumann and Morgenstern, 1944):

Given preferences satisfying the constraints

there exists a real-valued function  $U$  such that

$$U(A) \geq U(B) \Leftrightarrow A \succsim B$$
$$U([p_1, S_1; \dots; p_n, S_n]) = \sum_i p_i U(S_i)$$

**MEU principle:**

Choose the action that maximizes expected utility

Note: an agent can be entirely rational (consistent with MEU) without ever representing or manipulating utilities and probabilities

E.g., a lookup table for perfect tic-tac-toe

## Utility scales

**Normalized utilities:**  $u_{\top} = 1.0$ ,  $u_{\perp} = 0.0$

**Micromorts:** one-millionth chance of death

useful for Russian roulette, paying to reduce product risks, etc.

**QALYs:** quality-adjusted life years

useful for medical decisions involving substantial risk

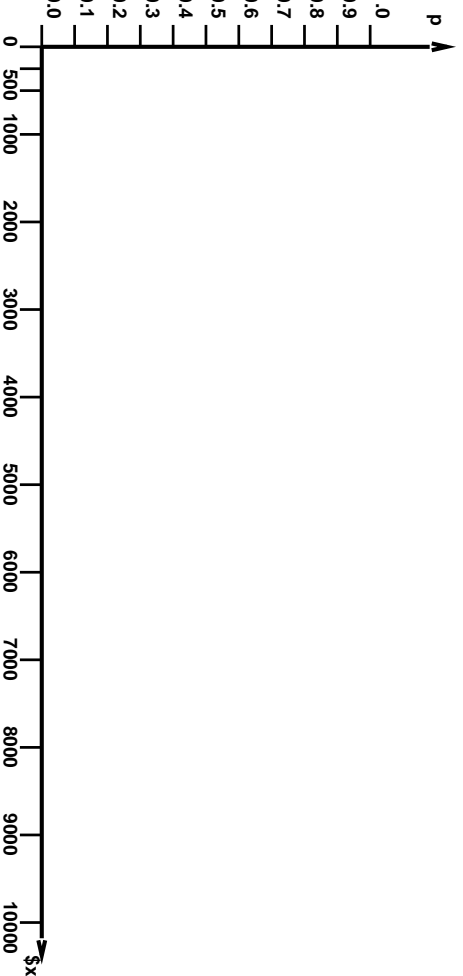
Note: behavior is **invariant** w.r.t. linear transformation

$$U'(x) = k_1 U(x) + k_2 \quad \text{where } k_1 > 0$$

With deterministic prizes only (no lottery choices), only **ordinal utility** can be determined, i.e., total order on prizes

## Student group utility

For each  $x$ , adjust  $p$  until half the class votes for lottery ( $M=10,000$ )

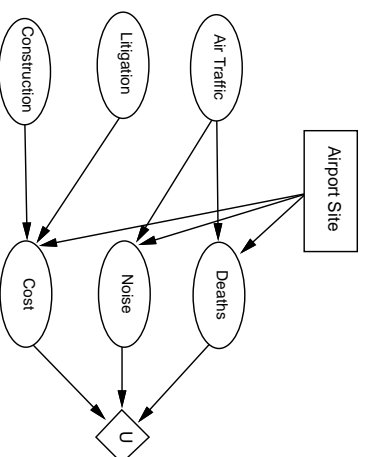


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## Decision networks

Add **action nodes** and **utility nodes** to belief networks to enable rational decision making



Algorithm:

For each value of action node

compute expected value of utility node given action, evidence

Return MEU action

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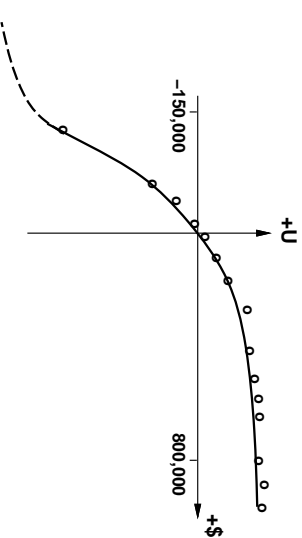
## Money

Money does **not** behave as a utility function

Given a lottery  $L$  with expected monetary value  $EMV(L)$ , usually  $U(L) < U(EMV(L))$ , i.e., people are **risk-averse**

Utility curve: for what probability  $p$  am I indifferent between a fixed prize  $x$  and a lottery  $[p, \$M; (1-p), \$0]$  for large  $M$ ?

Typical empirical data, extrapolated with **risk-prone** behavior:



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## Multiatribute utility

How can we handle utility functions of many variables  $X_1 \dots X_n$ ?  
E.g., what is  $U(Deaths, Noise, Cost)$ ?

How can complex utility functions be assessed from preference behaviour?

Idea 1: identify conditions under which decisions can be made without complete identification of  $U(x_1, \dots, x_n)$

Idea 2: identify various types of **independence** in preferences and derive consequent canonical forms for  $U(x_1, \dots, x_n)$

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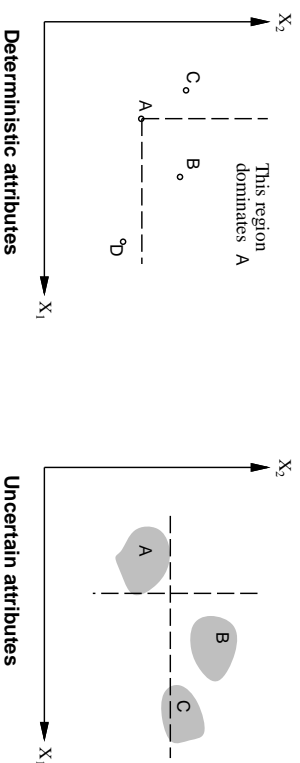
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## Strict dominance

Typically define attributes such that  $U$  is **monotonic** in each

**Strict dominance**: choice  $B$  strictly dominates choice  $A$  iff

$$\forall i \ X_i(B) \geq X_i(A) \quad (\text{and hence } U(B) \geq U(A))$$



Strict dominance seldom holds in practice

## General formula

Current evidence  $E_i$ , current best action  $\alpha$

Possible action outcomes  $S_i$ , potential new evidence  $E_j$

$$EU(\alpha|E) = \max_{\alpha} \sum_i U(S_i) P(S_i|E, \alpha)$$

Suppose we knew  $E_j = e_{jk}$ , then we would choose  $\alpha_{e_{jk}}$  s.t.

$$EU(\alpha_{e_{jk}}|E, E_j = e_{jk}) = \max_{\alpha} \sum_i U(S_i) P(S_i|E, \alpha, E_j = e_{jk})$$

$E_j$  is a random variable whose value is *currently* unknown  
 $\Rightarrow$  must compute expected gain over all possible values:

$$VPI_E(E_j) = \left( \sum_k P(E_j = e_{jk}|E) EU(\alpha_{e_{jk}}|E, E_j = e_{jk}) \right) - EU(\alpha|E)$$

(VPI = value of perfect information)

## Value of information

Idea: compute value of acquiring each possible piece of evidence

Can be done **directly from decision network**

Example: buying oil drilling rights

Two blocks  $A$  and  $B$ , exactly one has oil, worth  $k$

Prior probabilities 0.5 each, mutually exclusive

Current price of each block is  $k/2$

Consultant offers accurate survey of  $A$ . Fair price?

Solution: compute expected value of information

= expected value of best action given the information

minus expected value of best action without information

Survey may say “oil in  $A$ ” or “no oil in  $A$ ”, prob. 0.5 each

=  $[0.5 \times \text{value of “buy } A \text{” given “oil in } A \text{”}$

+  $0.5 \times \text{value of “buy } B \text{” given “no oil in } A \text{”}]$

– 0

=  $(0.5 \times k/2) + (0.5 \times k/2) - 0 = k/2$

## Properties of VPI

**Nonnegative**—in expectation, not *post hoc*

$$\forall j, E \ VPI_E(E_j) \geq 0$$

**Nonadditive**—consider, e.g., obtaining  $E_j$  twice

$$VPI_E(E_j, E_k) \neq VPI_E(E_j) + VPI_E(E_k)$$

**Order-independent**

$$VPI_E(E_j, E_k) = VPI_E(E_j) + VPI_{E, E_j}(E_k) = VPI_E(E_k) + VPI_{E, E_k}(E_j)$$

Note: when more than one piece of evidence can be gathered, maximizing VPI for each to select one is not always optimal

$\Rightarrow$  evidence-gathering becomes a **sequential** decision problem

# Qualitative behaviors

- a) Choice is obvious, information worth little
- b) Choice is nonobvious, information worth a lot
- c) Choice is nonobvious, information worth little

