## Subtrackr

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65 million subscribers



2 million increasement each quarter

Prime member spend Double on Amazon

Compare to what non-Prime member spend annually

#### **Problem**

Subscription services are everywhere, and it's hard to tell and evaluate what exactly you're paying for.



#### **Design Research: Interview**

- Limited income
- Power in decision-making
- Utilization of free trial



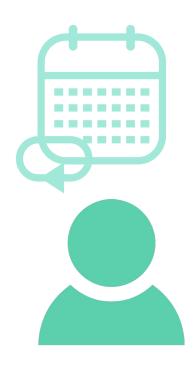


- Share services within household
- Difficulty in technology
- Long-term subscribing

- Ease of access
- Commitment to the service
- Introduction to a service
- Sharing to save
- Knowledge of usage data
- Forgetting payments



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Remind users of pay period end date	Evaluate usage over pay period	Discover new subscriptions
Find people to share services with	Manage shared accounts	Track usage over pay period

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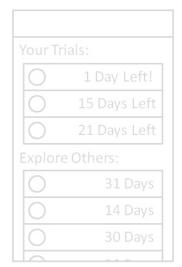
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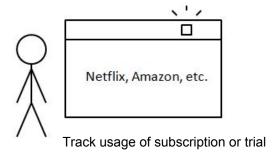
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#### **Design 1: Tracking Free Trials**

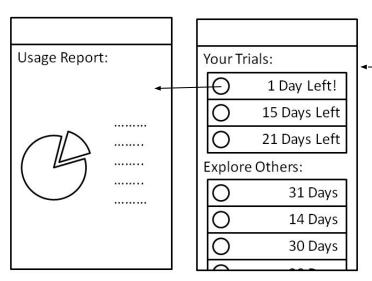




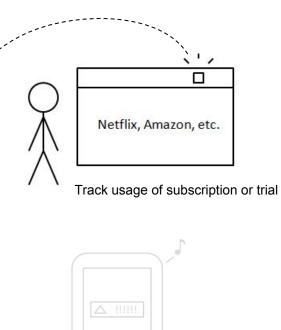


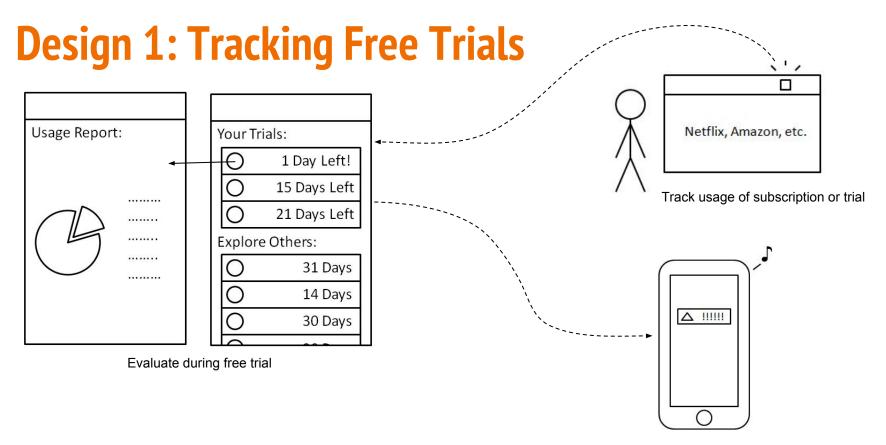


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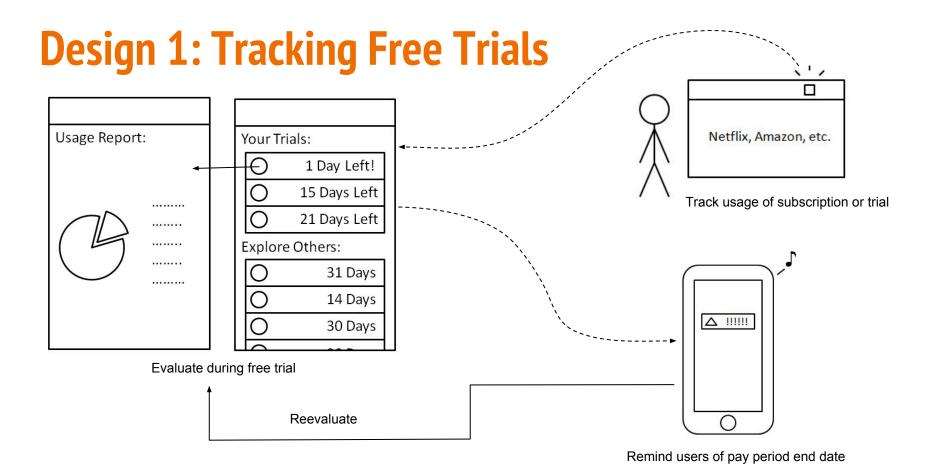


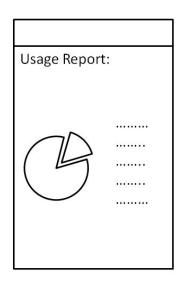
Evaluate during free trial





Remind users of pay period end date

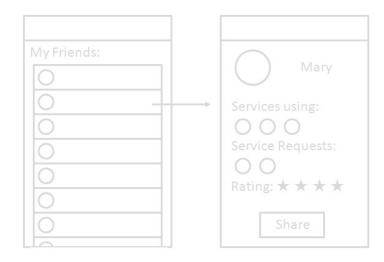


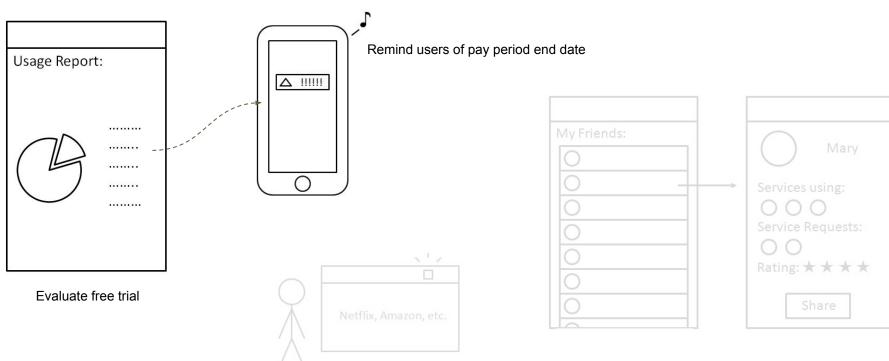


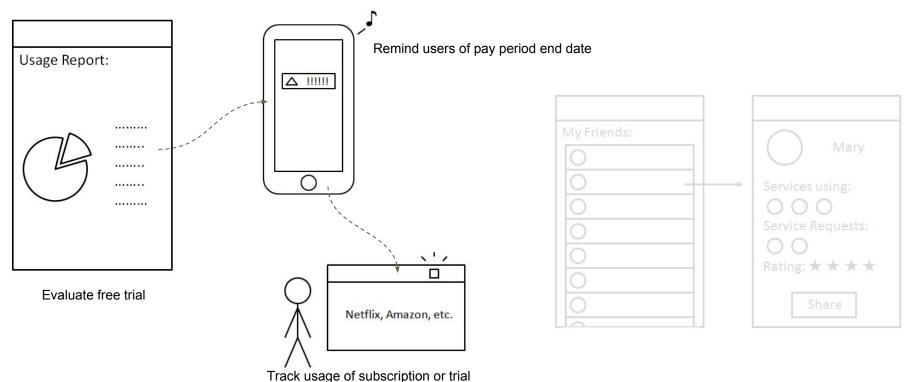
Evaluate free trial

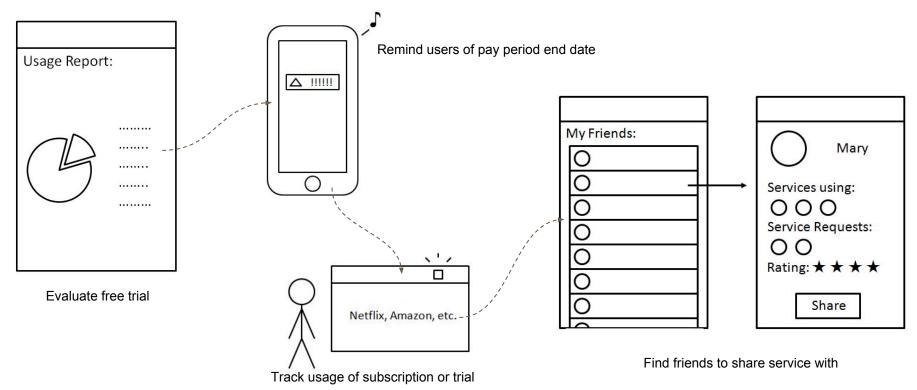








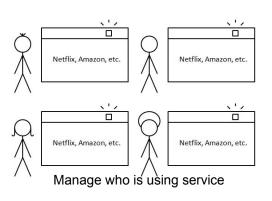




#### **Design 3: Managing Subscription Service Sharing**

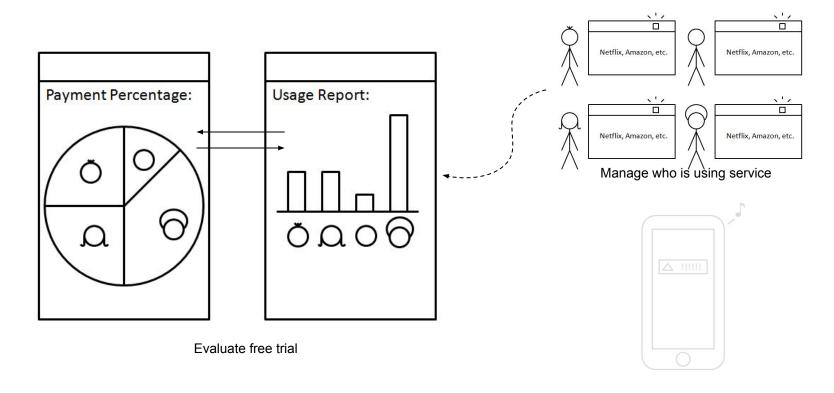




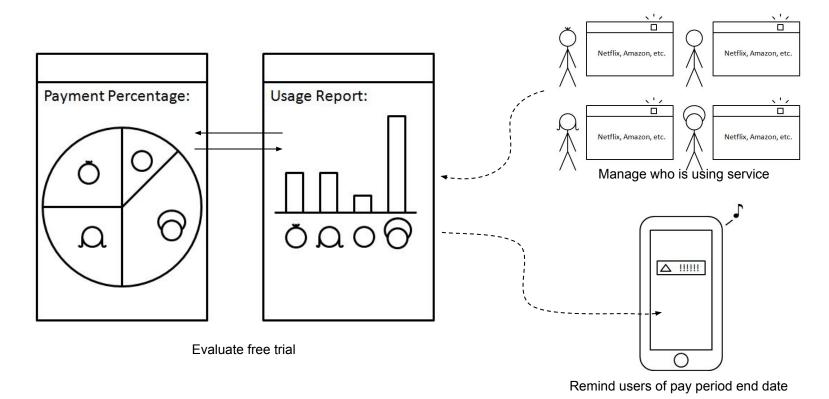




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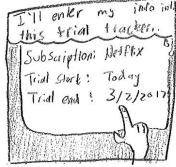


#### **Design 3: Managing Subscription Service Sharing**



### **Storyboard 1**











#### **Storyboard 2**



# Subtrackr