



## Chief Reasons for Software Project Failures: Question

What might be the main reasons behind such a large percentage of software project failures?

State one reason that you think is prevalent.

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### Chief Reasons for Software Project Failures: Student Answers

- CSE403 students in the past said:
  - Insufficient planning: poor risk analysis, lack of knowledge, lack of motivation, poor decomposition, etc.
  - Too "rosy" assumptions (about future technology, scheduling, etc.)
  - <sub>n</sub> Poor communication
  - Changes to the requirements
  - Changes in the context (funding, priorities)
  - Doing something without a clear customer base
  - <sub>n</sub> Competition
  - n Entrepreneurial nature of software (unlike other engineering disciplines)

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#### Chief Reasons for Software Project Failures: Student Answers

- Graduate students (in CSE590ET) stated:
  - Cost overruns
  - . Changing of requirements
  - Misunderstanding of requirements
  - n Poor understanding of goals
  - Over-ambitious goals
  - Lack of clear specification
  - n Original goals were unrealistic
  - Poor planning/research
  - Lack of planning
  - Lack of a reasonable & structured software/feature plan
  - No commercial market for end product
  - Complexity of software
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### Chief Reasons for Software Project Failures: What Professionals Say

- According to most professionals, the majority of software projects fail...
  - not because of technical deficiencies or problems
  - but because of underestimating or sometimes even completely **ignoring the human aspect**, including:
    - $_{\scriptscriptstyle \rm n}$  the relationship with the customers
    - regular and explicit communication between all stakeholders managers, developers, testers, marketing, sales, customers
  - Examples:
    - $_{\scriptscriptstyle \rm n}$  Building a product that no one wants to buy
  - Sabotaging a product (for "political" reasons) that otherwise
  - may have succeeded 24 Jun 2005 CSE403, Summer'05, Lecture 03



#### Is Software Different?

(from Other Engineering Disciplines)

#### **Arguments in favor:**

**Arguments against:** 

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### Is Software Different?

(from Other Engineering Disciplines)

#### **Arguments in favor:**

- n Testing the quality of software is harder
  - The Halting Problem presents a fundamental limitation in the extent to which software quality can be evaluated
  - Most properties of software (that we care about) are unverifiable
  - Unlike bridges and buildings where everything can be tested using known procedures
- $_{\scriptscriptstyle \rm D}$  Much higher rate of failure
  - May also have to do with the immaturity of the discipline
- n Customers have a greater role
- n Frantic rate of technological change
- <sub>n</sub> Software is easier to copy

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#### Is Software Different?

(from Other Engineering Disciplines)

#### **Arguments against:**

- Popular perception that software is "soft"
  - ... that requirements can change, "because change can be easily accommodated"
  - In reality, even though change is possible in principle, accommodating change is very difficult
    - Diften forces a rewriting of the software
- Software developers still need to plan, execute, test, and sell their products

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#### Is Software Different?

(from Other Engineering Disciplines)

#### More questions to consider:

- Is software less reliable?
- Does it break differently?
- Is the environment of use of software different?
- Is the culture of software development different?
- and more...

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1960

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1970

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## Lessons from the History of Software Development

- The software 'Gold Rush' fever periods
  - " High-risk, potentially high pay-off
  - n Typical environment: two guys in a garage
  - Code-and-fix development in hopes of striking it rich by being first-to-market in an unclaimed segment
- n The in-between periods
  - Lower-risk, likely lower but stable pay-off
  - <sub>n</sub> Typical environment: larger teams, formal processes
  - a Careful, quality-driven development with an emphasis on reliability, interoperability, usability
  - Very different customer base

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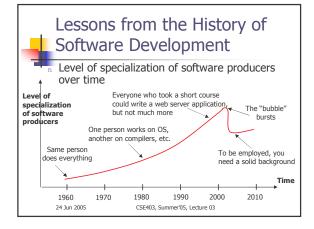


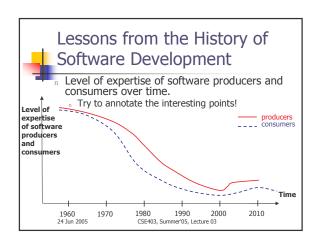
1980

1990

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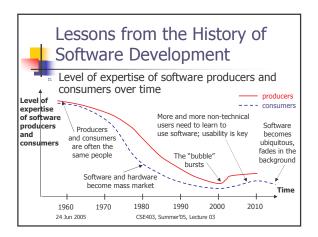
2000





Time

2010





# Lessons from the History of Software Development

- Driving forces behind the evolution of software development
  - Software becomes a business and a professionNo longer just a hobby
  - Best practices get distilled over time
  - Productivity tools appear that aid developers
  - Economic and societal trends play an increasingly important role

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#### One-minute Feedback

- What one or two ideas discussed today captured your attention and thinking the most?
- $_{\rm n}\,$  List any ideas / concepts that you would like to hear more about. Be specific.

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