

Motivation



Announcements

- This week:
 - Motivation
 - Is software different?
 - Risks analysis
- Reading Assignment
 - Mythical Man Month, Chapters 7-9
- Project



Successful software teams

- Studies show a 10 to 1 difference in productivity of programmers
- Equal differences observed in productivity of teams
- Substantial differences observed in performances of teams even when the strength of the programmers is equivalent



What makes a successful

- team?
 - or goal Team identity
 - Results driven structure
 Effective communication

Shared, elevating vision

- Competent team members
- Commitment to the team
- Mutual trust
- Interdependence among team members
- Sense of autonomy
- Sense of empowerment
- Small team size
- High level of enjoyment



Team building

- Team members derive satisfaction from the team's accomplishments
- Important to both
 - Reward the team's success
 - Maintain individual accountability



Motivation

Motivation is undoubtedly the single greatest influence on how well people perform. Most productivity studies have found that motivation has a stronger influence on productivity than any other factor. (Boehm 1981)



What motivates you?



Motivation Survey

Achievement
Recognition
Work itself
Advancement
Salary
Possibility for growth
Interpersonal relationships,
subordinate
Status

Interpersonal relationships, superior Interpersonal relationships, peers Technical-supervision opportunities Company policies Working conditions Personal life Job security Responsibility



Top five motivation factors for developers (Boehm)

- Achievement
 - Ownership
 - Goal setting
- Possibility for Growth
- Work itself
 - Skill variety
 - Task identity
 - Task significance
 - Autonomy
 - Job feedback



Top five motivation factors

- Personal life
- Technical-supervision opportunity
 - Assign each developer to be technical lead for some particular product area



Think about the following

- Identify an episode in your life where you were exceptionally motivated and the motivation led to high performance. It could be school or work related.
- What factors motivated you?



RJA's example

- Graduate School: Analysis of Algorithms qualifying exam. Very challenging course followed by a week long take home exam.
- Motivational factors:
 - Achievement significant technical challenge
 - Direct recognition feedback on the work from experts
 - Work itself
- Non-factors:
 - Public recognition (status)
 - Passing the exam (advancement)
 - Learning something useful (personal growth)



How not to manage: Morale killers

- Management manipulation
- Excessive scheduling pressure
- Lack of appreciation for team member's efforts
 Inappropriate involvement of technically inept management
 Not involving team members in decisions that affect
- them
- Productivity barriers
- Low qualityHeavy handed motivation campaigns
- Frequent changes in direction



Student Project Teams

- I've observed a high success rate
- But failures happen . . .



