## CSE 312 Foundations of Computing II

# Lecture 28: Clustering (mixture models) + glimpse of auction theory



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Slide Credit: Based on Stefano Tessaro's slides for 312 19au incorporating ideas from myself ©

## Agenda

- Mixture models and clustering

• A glimpse of auction theory

## Motivating application: Clustering images

## Discover groups of similar images

- Ocean
- Pink flower
- Dog
- Sunset
- Clouds

- ...



## Motivates probabilistic model: Mixture model

- Take uncertainty in assignment into account e.g., when clustering documents, might want to say 54% chance document is world news, 45% science, 1% sports, and 0% entertainment
- Allow for cluster shapes not just centers



- Enables learning different weightings of dimensions
  - e.g., how much to weight each word in the vocabulary when computing cluster assignment

## **Combination of weighted Gaussians**

## Associate a weight $\pi_k$ with each Gaussian component





## Mixture of Gaussians (1D)



[**R** = 0.05, G = 0.7, **B** = 0.9]

[R = 0.85, G = 0.05, B = 0.35] [R = 0.02, G = 0.95, B = 0.4]

, ( - 0.05, 8 - 0.55) [... 0.02, 0 0.02, - 0

Each mixture component represents a unique cluster specified by:  $\{\pi_k, \mu_k, \sigma_k\}^2$ 



## Mixture of Gaussians (general)





Each mixture component represents a unique cluster specified by:

 $\{\boldsymbol{\pi}_k, \boldsymbol{\mu}_k, \boldsymbol{\Sigma}_k\}$ 

## **Mixture model**

• K clusters, defined by the following **unknown** parameters

$$\boldsymbol{\Theta} = \{\pi_j, \boldsymbol{\mu}_j, \boldsymbol{\Sigma}_j\}_{j=1}^k$$
  $\sum_{j=1}^k \pi_j = 1.$ 



- Problem: Assume that the data comes from such a distribution, and recover the parameters of the distribution (e.g. MLE)
- Determine, for each point, the likelihood of it belonging to cluster j, for each j.

## Two1-D Gaussians, with unknown mean and variance

• Easy if know the source of each data point.



Two1-D Gaussians, with unknown mean and variance

• Easy if know the source of each data point.



• What if we don't know the source?



## **Mixture model**

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- Problem: Assume that the data comes from such a distribution, and recover the parameters of the distribution.
- Determine, for each point, the likelihood of it belonging to cluster j, for each j.
- PROBLEM: no closed form solution

## **Expectation Maximization Algorithm**

## Two step approach based on following observation

- If we knew which cluster each sample was from, we could estimate all the parameters.
- If we knew all the parameters we could estimate the chance each point came from each cluster.
- EM is an iterative algorithm that alternates between these two steps.





## Agenda

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- A glimpse of auction theory



## Auctions

- Some goods on eBay and amazon are sold via auction.
- Companies like Google and Facebook make most of their money by selling ads.
- The ads are sold via auction.
  - Advertisers submit bids for certain "keywords"

#### Facebook Ads bidding... 🤔 Is this an auction?

Yes! That's the first thing you need to understand to master bidding management of Facebook Ads. When you're creating a new campaign, you're joining a huge, worldwide auction.

You'll be competing with hundreds of thousands of advertisers to buy what Facebook is selling: Real estate on the News Feed, Messenger, Audience Network, and mobile apps to display your ads to the users.





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Tools

## An auction is a ...

- Game
  - Players: advertisers
  - Strategy choices for each player: possible bids
  - Rules of the game made up by Google/Facebook/whoever is running the auction
- What do we expect to happen? How do we analyze mathematically?

## **Special case: Sealed bid single item auction**

- Say I decide to run an auction to sell my laptop and I let you be the bidders.
- If I want to make as much money as possible what should I choose as the rules of the auction?

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- Say I decide to run an auction to sell my laptop and I let you be the bidders.
- If I want to make as much money as possible what should the rules of the auction be?

### Some possibilities:

- **First price auction:** highest bidder wins; pays what they bid.
- Second price auction: highest bidder wins; pays second highest bid.
- All pay auction: highest bidder wins: all bidders pay what they bid.

Which of these will make me the most money?

## **Special case: Sealed Bid single item auction**

### Some possibilities:

- First price auction: highest bidder wins; pays what they bid.
- Second price auction: highest bidder wins; pays second highest bid.
- All pay auction: highest bidder wins: all bidders pay what they bid.

## **Bidder model**

Each bidder has a value, say v<sub>i</sub> for bidder i.

Bidder is trying to maximize their "utility" – the value of the item they get – price they pay.



## Theorem

A second price auction is **truthful**. In other words, it is always in each bidder's best interest to bid their true value.

## **Bayes-Nash equilibrium**

Suppose that  $V_1 \sim F_1, V_2 \sim F_2, ..., V_n \sim F_n$ . A bidding strategy  $\beta_i(\cdot)$  is a **Bayes-Nash equilibrium** if  $\beta_i(v_i)$  is a **best response in expectation** to  $\beta_j(V_j) \forall j \neq i$ .



## **Revenue Equivalence Theorem**

In equilibrium, no matter what distribution the bids are drawn from, the expected auctioneer revenue is the same in all three auctions!